CLASSIFIED ADS... for results

NEW CLASSIFIED RATES

as of December 1, 1977

All copy must be in the Times-Virginian office by -

TUESDAY NOON

When Cash accompanies the Order -

8c PER WORD
$2.00 Minimum Per Issue

When Cash Does Not Accompany Order -

10c PER WORD
$2.50 Minimum Per Issue

DISPLAY
Classified Advertising
$1.45 PER INCH

Card of Thanks, Resolutions of Respect, In Memoriam, Entertainments, Etc., will be used Only when cash accompanies orders.

MONUMENTS

Granite, Marble, Bronze

EARNEST C. BALDWIN
Representing
Baer & Sons Memorials, Inc.
PHONE 248-6244
PAMPLIN, VA.

SERVICES

Custom Building, Remodeling, Additions, Insulation, Storm Windows & Doors, Sheetrock & Textured Ceilings, Shingles, Concrete Walks - Patios, Painting, Trailer Underpinning - Complete Home Improvement Service - Free Estimates and Reasonable Prices.
APPOMATTOX HOME IMPROVEMENT
J. Ronnie Guill
352-8305

POULAN AND HOMELITE STIHL
CHAIN SAWS
SALES & SERVICE
Tanner's Repair Shop
Phone 993-2284
Concord, Va.

REAL ESTATE APPRAISALS
For quick, efficient service contact Falling River Realty Company, Appomattox, 352-7195.

*Photography on China
*PHOTO COPYING
*OLD PHOTOGRAPHS Copied
Specializing in Miniatures, PICTURES
[Hand Colored in Oil]
WEDDING PICTURES In Color
Ferrell's Art Ware
Joseph A. Ferrell
Rt. 460W., Appomattox, Va
Phone 352-7500

Carpet, Linoleum, Tile, Ceramic, Drapery & Accoustical Ceiling
SALES & INSTALLATION
Armstrong, Magee and Burlington House Carpets
FREE ESTIMATES
The Carpet House
Phone 352-8521
Lower Level
Triangle Plaza Shopping Center
Appomattox, Va. -
221, East 2nd St.
Phone 392-6000
Farmville, Virginia

FOR SALE

FOR SALE - FIREWOOD - Pickup load - delivered for $20.00 - Contact James W. Franklin at 352-8290. 11-30-tfc

FOR SALE: 1.9 Acres on Highway 460 five miles from town. Nice 3 bedroom residence, central heat, 2 porches, new roof, awnings, out-buildings, garden spot. Owner transfered, reduced to $31,000 for quick sale. Phone 392-6163 or 392-5190. Basil Atkins, State Wide Realty Co., Farmville, Virginia 9-28-tf

1963 CORVETTE COUPE - Power Steering, Power Brakes, Automatic - 49,000 - Miles - $5,000 or best offer - Call 392-3338. 12-7-4tc

FOR SALE - Aluminum Siding, Storm Windows and doors. Many years experience. Financing available - For details without obligation call Phillip Kitchen, Dillwyn Home Improvement Co. - 969-4017. 11-23-tf

FOR SALE: Homemade Sorghum Molasses, $14.00 gallon. Call between 12 noon and 1 p.m. or after 5 p.m. H. T. Barger, 352-8479. 12-7-tfc

FOR SALE: Fill Dirt - Truck Load Delivery Cheap - Carwile Construction Co., Inc. - Phone 352-7911. 11-14-tf

ALLEN ORGANS for home and church. For demonstration call 239-0369 (Collect) - Terms, **ROBERTS' PIANO CO.** 8505 Timberlake Rd. - 460 West - Lynchburg, Va. 8-8-tf

FOR SALE - 1978 Chevrolet - Monte Carlo - Landau Automatic - Power Steering - Power Brakes - Call 352-7101 after 5.1-11-2tc

FOR SALE - 25" Zenith Color TV - *$125.00. - 352-5142. 1-11-1tc

FOR SALE - 1973 FORD F100 PICKUP - AC, PS, AT, Camper Top - Call 352-7509 or 248-6644. 1-11-1tp

FOR SALE - 1976 Monte Carlo - PS, PB, AC, Mag Wheels, Low Mileage - Extra Clean - Call 248-6147 after 5 - 248-5508. 1-11-1p

FOR SALE - Rust, tailored Leather Coat - size 7 - Call 352-8741 at night; 352-8254 day. 1-11-1tc

FOR SALE - 1963 Ford Pickup - runs good - $450.00 - Call 352-8610 anytime. 1-11-2tp

1972 HONDA 350, Scrambler motor cycle on or off the road, 15,000 miles on bike, $300.00: Honda ATC 70 alterine, 3 wheel motorcycle, needs some repair, $250.00; White spoke wheels with white letter radial tires to fit LUV Pickup Truck like new $275.00; call 352-5057 after 5 p.m. 1-11-1tc

FOR SALE - Large 3 bedroom farm house just under 5 acres, barns and outbuilding - in good condition - large orchard - Call 352-7298 days; 352-5088 nights and weekends. 1-11-2tc

FOR SALE - Three bedroom brick rancher on 2 acre wooded lot - Low 40's call 352-8340. 1-11-1tc

FOR SALE: 1977 Commodore, Mobile home. 64' X 14', 2 bedroom, storage area. Total electric. Like new. Call 376-3424 after 6 p.m. or 352-8088 after 5 p.m. 1-11-1tp

FOR SALE: Used Wood Heater: Burns large wood, made by Atlanta Stove Co. Excellent Condition, used only one year. Phone 352-5575. Poe Hardware Co., Inc. 1-11-1t

Dickerson Auction Co.
Estab-lished 1950
"We Cry For You"
We hold all kinds of auctions. If you want to have an Auction Sale, Call Us.
Phone 392-3526
Farmville, Virginia.
ARCTIONEER
W. W. Dickerson

For Sale

FOR SALE: 1972 4 Door Ford Galaxie 500. in excellent condition. 39,800 miles. Contact Dot Carter - 352-8974. 1-11-2tc

FOR SALE: 1967 Ford Mustang, good condition, runs good, snow tires $695.00. Phone 352-5201 or 352-2202. 1-11-1tc

FOR SALE: Barber Shop Chairs and Fixtures. Call 352-7681. 1-11-3t

FOR SALE: 1963 Ford Dump Truck. Call 352-7668. 1-11-2tc

FOR SALE: 2 Male Beagles. 10 months old. Call 376-3566. 1-11-2tp

HOMEMADE QUILTS: Special $25.00 each this week end only. Only a few left. Call 352-5824. 1-11-1tc

FOR SALE: 1973 Chevrolet - Only it interested call 352-8509. 1-11-1tp

Write Right With
The Pen of Your Choice
The Times-Virginian
Front Entrance
Court St. - Appomattox, Va.
Phone 352-8215

HOME SALESPERSON WANTED
Excellent earning opportunity . . . Need Experienced Home Salesperson in Appomattox area to sell from plans and specifications and to sell existing homes directly to the home buyer in your local area. We do a total turnkey job. Well-established, AAAA-1 rated builder. We also aid in procuring prospects and in processing loans. Will consider building a speculative house in your area to be used as a model and for sale.
Applicant Must Be Experienced
Call or write:
George W. Coleman
NATIONWIDE HOMES, Inc.
P. O. Box 5511
Martinville, Va. 24112
Phone No. (703) 632-7101

Service

Lime Hauling and spreading. Call L. W. Cyrus. 283-5391 or 283-4458. 6-8-tf

SEPTIC TANKS INSTALLED - CLEANED - Drain Fields Renewed - Free Estimates - CARWILE CONSTRUCTION CO., Inc. - Phone 352-7911. 3-5-tf

SCHROCK'S CUSTOM SLAUGHTERING - Cooler and quick freezer - Cut, wrap, freeze. Receiving appointments now for fall and winter slaughtering Phone 804-283-5400, Gladys, Va. Open daily except Sunday. 10-26-tfc

SERVICE: Contact Johnny Simpson, phone 352-5646 or 352-8009 after 6 p.m., to place your order for memorial headstones and foot markers for your deceased loved ones.

SERVICE: Backhoe and dump truck service. Call 352-7668. 1-11-3tc

Anyone Needing Rooting and Carpenter Work Done - Call 352-7513 after 2:30 p.m. 12-7-tfc

WANTED

WANTED TO BUY - Garden Tractor and Equipment - Call 352-7817. 11-30-5p

WANTED TO LEASE - Flue-Cured Tobacco in Appomattox or Campbell County - Call 352-7348 after 6 p.m. 1-11-5tp

Wanted - Responsible Baby Sitter - Need 5 days a week - Call 352-2296. 1-11-2tc

Let us Copy your photos into Black and White Prints that you can keep forever - Times-Virginian Printing Corp. Phone 352-7191 side entrance. 5-11-tfc

WANTED: 1 acre lots needed in Appomattox area. Also have clients for timber land. J. A. Williams, Real Estate. Phone 352-7020. Appomattox.

Help Wanted

Experienced Dairy Farm Help Wanted - Modern dairy with good wages - Call 352-2271 - Tom Perrow 1-4-3tc

OPPORTUNITY

Local position in sales now available with old established company for energetic individual interested in an unlimited income and future advancement and job security. Guaranteed salary plus commission.
Fringe Benefits: Paid Retirement, Group Life & Health Ins., Long Term Disability, Paid Vacations, Free Annual Convention for Employee & Spouse.
For full information: Write in Confidence to -
E O E
P. O. Box 665
Appomattox, Va.
1-11-1tp

My life is in the hands of any fool who makes me lose my temper.
— Dr. John Hunter

People cannot change truth – but truth can change people.
— Unknown

WANTED TO BUY
Standing Timber
Contact
VIRGINIA FIBRE CORP.
933-8643 or
Warren Taylor
352-7624

NAPA
Your NAPA Jobber is the Right Place to go.
National Auto Parts
East Harrell Street
Appomattox, Va. 24522
Phone 352-7175
Marshall Goin

Falwell Well Corp.
Well Drilling, Pump Installation, Water Treatment
System for Commercial and Residential Use with FREE In-House Water Analysis
846-3738 Day
846-4179 Night
Drawer 1140Rustenburg, Va. 24588

Card of Thanks

I want to say thank you to our many friends and relatives who expressed sympathy and love in the loss of my brother, uncle, cousin and aunt.
The cards, phone calls and visits, flowers, food and all other expressions of their love, I am very grateful to each and all special thanks to the caroling from my church. May God's richest blessing guide you through 1979 and throughout the years to follow. I am very deeply in love with each of you.
Mrs. Irvin C. Moses
1-11-1tp

I would like to take this means of thanking each and everyone for their many acts of kindness shown me during my stay in the hospital and since my return home. A special thanks to my pastor, Rev. Terry, and his wife, Peggy.
May God bless you all.
Mrs. Eugenia Womack Evans
1-11-1tp

Notice

SHERIFF'S SALE
The following vehicle will be offered for sale at public auction behind the Courthouse of Appomattox County at 10:00 A.M., January 15, 1979:
1968 Plymouth 2-Door Hardtop
License MYU-610
Serial No. PX23F8F256129
Terms of Sale shall be cash,as is.
J. E. RICHARDSON, Sheriff
Appomattox County
1-11-1tc

PUBLIC NOTICE

The Town of Appomattox has approved an ordinance entitled the Appomattox Town Community Antenna Television System Ordinance, full copies of which may be seen at or obtained from the Appomattox Town Office, Linden Street, P. O. Box 705, Appomattox, Virginia 24522, phone 352-8268, during normal business hours.
All interested parties are hereby notified that all bids are to be in writing and shall be delivered to the Town Manager's Office no later than February 12, 1979 at 4:30 p.m.
All bids shall include all reports, schedules, plans, statements, and other documents required by said ordinance to be submitted with the proposal and each bidder shall file with his bid a certified or cashier's check, payable to the Town of Appomattox, for five hundred dollars ($500.00.) Such sums shall be non-refundable except as to the unsuccessful bidders, and shall be deemed to be in lieu of advertising costs and administration expenses to the Town.
The Town reserves the right to reject any and all bids.
For more information, please call W. R. Britton, Jr., Town Manager, Phone 352-8268.
1-11-4tc

NOTICE TO PUBLIC

The Town of Pamplin will submit a pre-application for a water project to HUD (Department of Housing and Urban Development) in February. In order to file, 2 public hearings must be held so that citizens of the Town can express their views and give support to the project. The first meeting will be held Friday, January 12, 1979 at 7 o'clock p.m. at the town office. The second meeting will be held Friday, January 19, 1979 at 10 o'clock a.m. at the town office. 1-11-2tc

FREE KITTENS: 352-5350. 1-11-1tc

Lawless are they that maketh their wit their law.
— Shakespeare

TRY CLASSIFIED ADS THEY WORK

"FOR A SQUARE DEAL IN A ROUND HOLE"
Call 392-6147

Longwood Well Drilling Co.
¼ Drilled Wells
24" Bored Wells
4" to 12" Ditching
Route 2
Farmville, Va.
FREE ESTIMATES
Well and Complete Water Systems
New Modern Equipment
Experienced Personnel

FOR SALE--
EQUIPMENT NEAR DANVILLE
J. D. 450 bulldozer
J. D. 450 loader
D6B Cat. bulldozer
D6C Cat. bulldozer
D6U Cat. bulldozer
D3 Cat. bulldozer
D4 Cat. bulldozer
D7 Cat. bulldozer
212 Cat. motor grader
D5 Cat. bulldozer
955H Cat. loader
941 Cat. loader
V4 Wisconsin engine
Shop 1½ H.P. air compressor
Roger 25 ton lowboy
Birmingham 15 ton lowboy
125 Chicago Pneumatic air compressor
7 yard pull pan.
If you need equipment, or want to sell equipment, call us.
Watson Equipment Sales
Sutherlin, Va.
Ph: 1-753-2497.

In Memoriam

In memory of Shelby Jean Mann Chandler.

Jean you were sweet and kind.
You were loved by those who knew you.
You are gone but not forgotten,
By those who loved you.
Herman and Gracie
1-11-1tp

In memory of our son, Larry Houston Johnson, who left us fourteen years ago, January 10, 1965.

In our hearts a memory is kept
Of one we love and will never forget.
1-11-1tp

To see your face and watch you smile,
To set with you and talk awhile.
To be together the same old way.
Would be our greatest wish today.

I can not Lord thy purpose see,
But all is well done by thee.
Missed,
Mother and Daddy
1-11-1tp

In loving memory of Nina A. McIntosh, who departed this life January 12, 1978.

We miss you in the morning
when memories are new,
We miss you in the noontide
and the things you use to do.
We miss you in the evening
When shadows slowly fall
But at night when prayers
are lifted up,
We miss you most of all.
Sadly missed
by family and friends
but, in heaven
1-11-1p

FOR RENT

FOR RENT: 1 Trailer Space. Couple preferred. Phone 352-5646 or 352-8009 after 6 p.m. 1-11-1t

USED CARS

Wynn's Make it Simple at...
Village Motors
3614 Old Forest Rd.
Lynchburg, Va.
77 Jeep Renegade - Low mileage
77 Jeep Pickup - 4 Cyl. 4X4
78 Thunderbird - Extra sharp
78 Dodge Power Wagon Pickup - 4 Wheel Drive - 5,000 miles
74 Mustang Fastback - 4 dr.
75 Ford Pickup - Local driver - Owned since new
76 Capri Hatchback
79 Mustang Ghia - 5,000 miles
77 Dasher - 4 dr. sedan
74 Ford Ranger Pickup
79 Honda Accord - 5 spd. - Local owner
75 Volvo 164 - locally owned
75 Ford Ranger Pickup
Lynchburg, Va.

INSTRUCTION
Improve yourself.
"Drivers employed by large trucking companies had annual average earnings of about $18,300 in 1974"
As quoted by the U.S. Dept. of Labor, Bureau of Labor Statistics, Bulletin No. 1875
Start now to plan for a professional career in trucking. Our 160 hour training school offers competent instructors, modern equipment and challenging training fields. Keep your job and train on part-time basis. Or, train on full-time basis - 4 weeks. Full time student training. Call right now for full information.
Revco Tractor-Trailer Training, Inc.
LYNCHBURG
804--846-6579

PLANNING TO BUILD A NEW HOME?
Get out prices first. We have over 400 plans to choose from or use yours.
CALL OR WRITE:
Benny O. Marston
BUILDER
Box 50, Red House, va. 23963
Phone 248-6350 1-11-3tc

AUCTION SALE
Friday Night
January 12
7:30 P.M.
FURNITURE,
ANTIQUES,
MISC. ITEMS
Dickerson Auction Barn
Farmville, Va.

Fred Jones Well Co.
NO WATER - NO PAY
Phone 352-7872
Appomattox, Va.

LOST

LOST - Brown and White Male Pointer in Oakville area - Reward Offered - Call Harold T. Martin - 392-5564. 1-11-2tc

LOST - Beagle - Almost solid brown male - lost in Oakville area - Wearing collor - Call 993-3190 after 6 o'clock 1-11-1p

WANTED

Someone to do sales work two to three days each week.
Call 352-7191 - Monday-Thru Fri. - from 8 a.m. to 5 p.m.

BRAND NEW COLONIAL GLADWOOD DRIVE
Entrance foyer, living room, formal dining room, eat-in-kitchen, three bedrooms, two baths. Lower level has unfinished den or play room with large fireplace, two or three unfinished rooms, roughed in bath. House beautifully decorated with carpet, ceramic tile, chair rail, wall paper, etc. Custom built cabinets and vanities, washer & dryer hook-up, back deck.
GLADWOOD ESTATES - Corner Rt. 656-657 - 1¾ miles off Rt. 24 past surrender grounds on Rt. 656. Phone John Adamec 237-0716 or Peyton McCraw 239-7817

Wanted To Buy
Tracts Of Standing Timber
Write Westvaco
Box 998
Appomattox, Va. 24522
or Call: 352-7163 Day
352-7023 Night

LOOK HERE NOW!
Cold Weather Specials
If You Don't Know Cars Be Sure And Know Your Dealer
1970 Volare, custom wgn., R., AT, PS, PB, AC, like new, 6,000 miles
1978 Chrysler Le Baron, 2 DR HT, nicely equipped, sharp, 16,000 miles
1978 Volare Custom, 2 DR, AC, like new, 6,000 miles
1977 Chevy Nova, R., AT, extra clean, 18,000 miles
1977 Cordoba, 2 DR HT, all extras except price
1977 Mercury Monarch, R., AT, PS, AC, 34,000 miles, extra clean
1977 Volare Roadrunner, 4-spd., sharp!
1976 Toyota Corona, AC, 1 owner, 30,000 miles
1976 Honda CVCC, AC, 1 owner
1976 Plymouth Fury, 2 DR, HT, R., AC, AC, V/roof, PS, PB, nice
1975 Duster spt.-wgn., R., AT, clean as a hound's tooth!
1975 Datsun Sedan, runs good, 1 owner
1975 Dodge Dart Custom, #2315, AC, $2795
1974 Dodge Monaco Custom, #2410, Clean, $1695
1974 Plymouth Satellite, 2 DR, HT, AC, A sharp car.
1974 Toyota Mark II, Sedan, AC, 1 owner
1974 Fiat 128 Sedan, #2372 A, Special, $1695
1973 Valiant Sedan, #2368 Solid and serviced by us. $1695
1973 Toyota Sedan, runs good
1973 Plymouth Fury II, 2 DR, HT, A Great Car
1973 Chrysler Newport Sedan, loping, competent children, it
1972 Chrysler New Yorker, 4 DR HT, runs good
1972 Datsun Sedan, A, 4 DR, Nice Sharp
1972 Plymouth Satellite Custom #2374 A Special $1395
1970 Chrysler Newport Sedan, clean
1970 Dodge Polara, Sedan, #2371, $999
1969 Pontiac, 4 DR HT, #2402, A Special $695
1968 Chevrolet Caprice, 1 owner
1966 Plymouth Belvedere, #2205, $349
1966 Ford, Sedan, clean
ADAMS MOTOR CO.
CHRYSLER PLYMOUTH
813 Fifth
Fifth & Federal Streets
845-3456
New Car DL 146
Open Til 6
8-5 Sat. on Sat.
Lynchburg, Va.

Don't put it in the attic
advertise it in the classifieds

NEW AFFORDABLE APARTMENTS
APPOMATTOX, VA.
New Modern and Affordable Apartments to Will Soon Be in Appomattox for Qualified Applicants
1 BEDROOM from $95
2 BEDROOM from $110
3 BEDROOM from $125
The Apartments Will Feature: Central Heat & Air, Wall to Wall Carpet, Kitchen Appliances, Laundry Hut and Ample Open Play Area.
If You Are Looking For A Nice Place For You and Your Family To Live, Please Call
DON BROWN,
Vice President
IVY HILL REALTY
PHONE 1-525-5276
E.O.E.

Travels with Baby:

Turn Trip with Infant into Pleasure, Instead of Hassle

If there is a message for parents traveling with an infant, it should be this: Relax! Babies travel well — but do you?

For every infant who cries or throws up during a trip, there's likely to be a parent who's fussing even more. Even a newborn senses tensions in the air. If a parent is nervous, baby is bound to recognize it and act accordingly.

Pediatricians agree that most babies are excellent travelers. The easiest time to travel with a baby is during the first six months. Baby is eminently portable then, relatively immobile and able to sleep as long as there's a snug spot to nestle into. What's more, infants find the motion and hum of cars, planes and trains very soothing.

However, it's advisable to check with your doctor before setting out, especially if it's going to be an extended stay.

Try to plan every element of the trip in advance. Thorough preparation can make the difference between triumph or disaster.

Here are some basic rules for traveling with an infant:

1) Baby should be comfortably dressed to suit the season in a familiar outfit rather than new, stiff clothes.

2) Baby should be fed normally in the period just before the trip. The idea that a child must store up strength for a trip is a fallacy.

3) Bring along enough equipment to make things comfortable — a car seat, an extra blanket, a familiar toy, a container of disposable, pre-moistened Diaparene baby wash cloths for spit-ups and spills, and disposable diapers.

About food: prepackaged formulas that need no refrigeration are incredibly convenient. If you must stay with baby's regular formula, bring along a portable cooler for use in car or bus. On plane or train, refrigeration will usually be available to you.

If you are a nursing mother, be aware that traveling may cause your milk supply to diminish temporarily. Ask your doctor to suggest a supplementary formula in case this should happen.

A portable baby carrier helps. You can tuck little necessities in around the edges of it. Bring along a small suitcase for extra clothing plus a waterproof bag for soiled diapers and clothes.

For yourself, wear something that will withstand mussing and soil. Traveling with an infant can be messy. That's why those handy pre-moistened, disposable baby washcloths are so practical: you can use them to keep yourself tidy as well as for keeping baby clean. And, since they come in a lightweight plastic container, they add very little weight or bulk to your packing.

If you're making a trip by car, keep baby in a car seat, not on your lap. Sit in the back seat instead of the front — it's safer. †

TO HOMEMAKERS

Frozen foods have been melting the hearts of American homemakers for nearly half a century. The variety and quality of frozen foods are constantly being improved through continuing research and experimentation.

Through the addition of specialty ingredients, the taste, texture and eye appeal of fresh foods can be maintained throughout freezing and defrosting. Many such ingredients are available to frozen food packagers. The good news for homemakers is that many of these food companies are using a wholesome food substance developed from corn by scientists at National Starch and Chemical Corporation. This corn-based product, called Col-Flo 67, a modified food starch, maintains the taste, color and clarity of frozen soups and sauces where eye appeal is particularly important.

Many homemakers think of frozen foods primarily as an answer for hurry-up meals, but, increasingly, smart cooks are using frozen soups and sauces to facilitate the preparation of more elaborate meals, as well as to provide variety, economy, and appetite appeal in using leftovers.

Early Childhood Experiences at Home Key Factor in Child's Achievements

By Jeanne Clabough
(first of a series of four articles)

From 1968-1976 Mrs. Clabough did research and taught human anatomy in the medical and dental schools at the Medical College of Virginia. Since 1976 she has worked at home as a full-time mother to her two young sons ("the most demanding job I have ever had!") and has pursued her real interests in early childhood education through experiences with her own children and through reading and talking with others interested in this subject.

On Thursday, February 1, she will begin teaching a six-week class (7-9 p.m.) in the Adult Education Program at Appomattox County High School on good child-rearing practices at home. The course will be based on an in-depth review and discussions of the book by Burton L. White, The First Three Years of Life, which covers the most comprehensive research study to date on early childhood experiences that produce well-developing, competent children.

This course is recommended for parents of preschool children . . . people who plan to become parents and anyone interested in the social, intellectual and attitudinal development of children. For details concerning this class see the Adult Education Class Schedule elsewhere in this issue of The Times-Virginian. The following series of articles is a brief review of The First Three Years of Life *(available in paperback by Avon Books for $4.95).*

Through their everyday experiences at home and interactions with their mothers and fathers, children in their first three years of life establish the patterns for all later social and intellectual development and achievement. Depending on the nature and richness of early experiences, a child's social and intellectual development and attitudes will range from very poor (far below his potential) to highly competent (close to the potential he is born with and well above what, at present, is considered average.) Although most families are potentially capable of producing well-developing, competent children, it appears that not more than one child in ten is as well educated and developed as he could and should be by age three to ensure good development later on. These conclusions are among the many reached by Dr. Burton White, Director of the Harvard Preschool Project and author of the book, The First Three Years Of Life.

During the last five to ten years the large numbers of articles and books on child-rearing, "Parenting", etc. reflect the public's growing need and desire for such information. One of the problems, however, is that many of the so-called "leading authorities" on the subject, psychologists, educators, physicians, etc., are merely expressing their personal opinions based on their personal experiences rather than on valid scientific studies of adequate numbers of children in a normal setting, (at home). Consequently much of the current advice is as varied as the individuals offerings it, but parents are still faced with the task of deciding what techniques, if any, will work in their situation. The First Three Years Of Life is a welcomed exception. This book represents seventeen years of careful scientific research (the most extensive and expensive study to date) on how humans develop their social and intellectual skills. Among other findings, it offers the following startling conclusions:

1. "The period that starts at eight months and ends at three years is a period of primary importance in the development of a human being. To begin to look at a child's educational development when he is two years of age is already much too late."

2. "The informal education that families provide for their children makes more of an impact on a child's total educational development than the formal education system. If a family does its job well, the professional can then provide effective training. If not, there may be little the professional can do to save the child from mediocrity."

3. "Given the importance of the parental role in early childhood development, it is ironic that so few parents are properly prepared for parenthood."

Dr White's book gives parents the infomation they need to provide their children from birth to three with the best possible experiences. After studying over 2000 day, making available object he can safely examine and handle (starting at, about 3½ months), and dressing him in clothing loose enough to allow freedom of movement.

3) Encourage baby's interest in the outside world by stimulating his curiosity. Especially after the first six weeks, he should be involved regularly in activities that interest him. Dr. White recommends use of an infant seat to provide changes of scenery, frequently talking to your baby, reading short stories at bedtime, affectionate play, and certain appropriate toys. He opposes prolonged use (more than 20 minutes at a time) of any restricting devices such as playpens, highchairs, jump-ups, etc. and believes that most commercially available toys and educational devices are a waste of money at this stage.

Next week: Phase V (8-14 months) One of life's most important periods.

BRAND NEW

Styling you don't usually find is here in this newly constructed, custom-built home containing 1850 square feet. Imagine an entrance foyer 20 x 6 with parquet flooring, recessed lighting, large planter for those with a green thumb, and glass windows from floor to ceiling. The living room, dining room, and kitchen-offer a feeling of spaciousness with Cathedral ceiling, sliding glass door on either side of white brick fireplace leading to a large 22 x 12 redwood deck. Fully appointed kitchen has touch-control built-in microwave, ceramic cook-top, oven, dishwasher, and beautifully done in black and chrome. Three large bedrooms, two full baths, basement, garage, central-vac, built-in security system. All of this on 7.2 acres in a fast developing sub-division. Appointment only.

Century 21
Gail Boswell & Associates, Realtors
528-4245
LYNCHBURG, VIRGINIA
Pat Johnson
352-8652

How would a $50,000 tax credit look on your bottom line next year?

Right now, a special Federal income tax credit is available to employers.
It applies to wages paid to certain workers registered for the Work Incentive (WIN) Program, and it can mean a savings of $50,000 in tax credits for any one tax year. Plus half the amount in excess of that.
WIN participants are motivated workers. Many are volunteers in the program.
People who want to work.
There are other attractive tax advantages for giving people on public assistance a chance to work again. To learn how you can substantially reduce your employment costs, ask us about the WIN Program.
WIN. It makes dollars and sense for employers.
Virginia Employment Commission

Call Your WIN Office in Lynchburg at 528-6661.

ANNOUNCING

We now have a licensed hearing aid specialist available Monday thru Saturday.
Hearing tested with the latest equipment and hearing aids fitted if needed. Call for an appointment.
If necessary, house calls will be made.

A.G. Jefferson
INCORPORATED
Opticians
GUILD OPTICIANS

AUCTION
Sat., January 20, 1979
— 10:30 A. M. —
Personal Property from the Estate of the late Virginia A. Rosser
104 Highland Avenue—Town of Appomattox
Across Street from Memorial Methodist Church near Court House.

PARTIAL LIST
3 Pc. Solid Cherry Bedroom Suite, Mediterranean Sofa and Matching Rocker, 2 Upholstered Arm Chairs, 4 Rose Pattern Back Dining Chairs (5 Side-1 Arm), Solid Walnut Chest of Drawers, Small Primitive Pine Table, Oak Hall Rack w/Bevel Mirror, Old Ice Box (Good Condition), Solid Oak Turn Leg Dining Room Table w/1 Leaf, Small Cherry Bedside Table, 2 Cane Bottom Pressed Back Chairs, Old Round Walnut Table w/Fancy Legs, Maple Dinette drop-leaf Table, Formica Top Dinette Table w/4 Chairs, 4 Musical Pattern Back Chairs, Oak Chest of Drawers, Old Dresser w/Bevel Mirror, 2 Large End Tables, Coffee Table, Oak Wall Mirror w/Scallop Frame, Realistic 44 Hi-Fi and Cabinet w/Built-In Speaker and Slate Top, Old Pump Organ, Swivel Office Chair, Seasons Mantel Clock, New Haven Mantel Clock, Elgin Pocket Watch, Old Westclock Big Ben Clock, Old Crosley Radio, Old Philco Battery Radio, Large and Small Ham Rollers, 2 Cast Iron Kettles, Nickel over Copper Tea Kettle, Assorted Flat Irons, Broad Axe, Ironstone Bowl and Pitcher (Excellent), Set Myotts Bouquet China, Assortment China, Assortment Pressed Glass, Assortment India Brass, 3 Small Collectable China Dolls, Assortment Silverware, Universal Portable Sewing Machine, 2 Flat Top Trunks, Large Lot Costume Jewelry, Large Pc. Marble, Old Split Basket, Assortment Collectable Boxes, Linen-Quilts and Blankets, Large and Small Picture Frames, Stone Jugs, Small Daisy Churn, 2 Ox Yokes, Enamel Top Kitchen Cabinet Base, Fold-A-Way Bed, Set Illustrated Sterling Edition Books by Charles Dickens, Other Old Books, 16 Cal. J. C. Higgins Bolt Action Sawed-Off Shotgun, Bensley Socket Set (½" Drive), Power Lawn Mower, 1966 Chevy II Nova-4 Dr.-283 C.I.-8 Cyl.-Automatic Trans. (Excellent Condition).

Terms of Sale: Cash
SALE CONDUCTED BY:
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—Francis Bacon

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R.N. and L.P.N. REFRESHER COURSE
JANUARY 8, 1979, THRU JANUARY 27, 1979
TUITION $150.00
Tuition totally refundable if employed after completion of course.
For details call Mrs. Sylvia Burford, Nursing Administration, VIRGINIA BAPTIST HOSPITAL, 8:30 - 5:00, Monday thru Friday, 384-4521.

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NEW LISTING-Attractive and exceptionally well kept older two story frame home conveniently situated in Town of Appomattox. This home was beautifully remodelled and has over 1,800 sq. ft. of living area. Features include large eat-in kitchen with adjoining utility/storage room. Four bedrooms and two full baths, plus large carpeted living room. The spacious ½ acre lot is completely fenced and has a excellent garden spot. Also included is a very good 12' x 12' storage building, large rear patio, and double oven range plus dishwasher and air conditioners. An ideal buy for only $37,950.00

NEW LISTING-Exceptionally clean one story older home on paved road just three miles from Concord in Appomattox County. Pretty ¾ acre wooded lot. Home features over 1,100 sq. ft. of living area including large eat-in kitchen, living room, three bedrooms, full bath and utility room. Home is heated by oil and/or wood stoves and there is a nice 20' x 20' garage/shop building. Priced to sell at a modest $29,500.00!

APPOMATTOX COUNTY - Nice 1½ story 3 bedroom brick home in Town of Appomattox. The home is completely carpeted and first floor was remodelled last year. Located in excellent neighborhood, convenient to schools and shopping center. The lot is large enough for home garden. This home features large living room with fireplace, nice kitchen and full basement. Priced at only $36,500.00.

APPOMATTOX COUNTY - Beautifully wooded 5.04 acre building lot just 2 miles out of town in a secluded area. The lot has good frontage on a state road and is deep enough to offer privacy for your home. New survey. Privacy close to town is hard to find. Priced at only $7,500.00.

Dan Herncall Home: 352-2164
Jim Nolan Home: 352-7225
Marvin House, Jr. Home: 946-7643
Watkins Abbitt, Jr. Home: 352-3589

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